## **COMMITTEE DESCRIPTIONS/ RESPONSIBILITIES**

## THANK YOU for giving your time and talents to support our team!

<u>SPONSORSHIP COMMITTEE</u> - <u>Sam Campoli</u> board member will be your contact person <u>scampoli@raederlandree.com</u> (412) 613-4237

## **RESPONSIBILITIES:**

- Choose a committee chairperson
- □ Keep track of present and past sponsors on a spreadsheet
- □ Set sponsorship levels and packages
- □ Seek sponsorships by developing relationships with local businesses
- □ Visit in person, email, and/or call potential sponsors
- □ Create and distribute a sponsorship letter to potential sponsors
- Send thank-you emails, cards, etc. to sponsors. Include the IRS form for tax deductions.
- □ Order sponsor banners and hang at the stadium
- □ Coordinate with board members to publish sponsors on our social media and website.
- Provide game day announcer with the list of sponsors and when to announce each one.
- Distribute game day tickets to sponsors who qualify
- Distribute sponsorship package items to sponsors who qualify (ex: tickets, rally towels)
- ☐ Maintain positive relationships with sponsors throughout the year by supporting/liking/sharing/following their businesses
- Check in with sponsors periodically throughout the year to maintain positive partnerships (ex: send a Christmas card)
- Coordinate info with Media Guide committee for sponsor ads in the media guide; get graphics/logos if not provided.

## **Committee Members:**

Shannon Lynch	shamnon1998@yahoo.com
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